



ASHRAF AHMED UWIMPUHWE

SENIOR SALES REPRESENTATIVE

CONTACT

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SKILLS

- Sales Representative
- Sales Forecasting
- Sales Reporting
- Negotiation Skills
- Problem Solving
- Pricing Strategy
- Effective Communication
- Computer SKILLS

LANGUAGES

- English (Fluent)
- Swahili (FLUENT)
- KINYARWANDA (NATIVE)
- French (Intermediate)
- Turkish : Elementary(learning)

TOOLS USED

- Google Workspace (Docs ,Sheets ,Gmail ,Calendar)
- Professional Communication(Whatsapp ,Instagram)
- Appointment booking: Calendly, Google Calendar Task tracking: Trello, Notion, Asana
- PDF tools: Adobe Acrobat, ilovepdf Research & Official Information Sources
- Purpose: Accurate visa and school requirements
- Task tracking: Trello, Notion, Asana
- PDF tools: Adobe Acrobat, ilovepdf Research & Official Information Sources



PROFILE

I am a detail-oriented professional with 2+ years of experience in sales operations and digital business management. I have coordinated operations for a Kigali-based consultancy, run my own student visa and university admission consultation business, and worked as a Senior Account Manager (Retention) at Yakirox, a Turkish online trading company, for over 4 months. My expertise includes sales pipeline management, lead generation, CRM management, contract negotiation, deal closing, account management, upselling, and sales performance tracking.



WORK EXPERIENCE

Senior Account Manager – Retention | Yakirox, Turkey 2026 - Present

- Managed and retained client accounts in the online trading sector.
- Maintained client relationships and provided trading support.
- Identified upselling opportunities to increase client investment.
- Handled client issues and ensured high customer retention.
- Updated client activity and interactions in CRM systems.

OPERATION TEAM ASSISTANT 2024 - 2025
KIGALI GLOBAL VISA DESTINATION, Rwanda

- Systematically Organized and Prepared Sensitive Immigration documents with 100% accuracy and data privacy
- Coordinated Task Follow-ups with internal teams to maintain workflow efficiency
- Finalized and Tracked government Submissions to ensure timeline processing for international clients
- Carried out Computer system and application troubleshooting, and updating

INTERNSHIP

Computer Systems & Architecture Technician | Natcomservice.com
Mar 2025 – Apr 2025

- Assisted with computer setup, maintenance, basic networking, and user support.
- Worked with computer hardware, power supply systems, and automation basics.



EDUCATION

Bachelors of Business Administration 2025 - Ongoing
TOPKAPI UNIVERSITY ,Istanbul ,TURKEY

Computer systems and Architecture level (5) Graduate Certificate

INTERNATIONAL TECHNICAL SCHOOL OF KIGALI 2022 - 2025