

# ABDULLAH NABHAN

## MECHANICAL ENGINEER

### Summary

I am Abdullah NABHAN, a determined professional with a background in mechanical engineering, finance, client management, and logistics. I hold a Bachelor's in Mechanical Engineering from Sakarya Uygulamalı Bilimler University.

Despite challenges, I have excelled academically and professionally. Fluent in Arabic, English, and Turkish, I thrive in high-pressure environments and consistently deliver results.

### Experience

#### **Manager Associate (SWENAP BV & ELA GROUP)**

Jul 2023 - Present

As a Manager Associate at Swenap Bv, I play a pivotal role in ensuring operational excellence and driving business success across our international operations. In a fast-paced and evolving environment, I am responsible for managing complex export and import processes, coordinating between our offices in the Netherlands and Turkey, and executing strategic initiatives that support our growth objectives. My role involves overseeing logistical operations, optimizing workflows, and leveraging my multilingual skills to facilitate seamless communication. With a background in mechanical engineering, I bring a unique problem-solving perspective that enhances our efficiency and effectiveness. My commitment to excellence is reflected in my ability to adapt, resolve challenges, and contribute to the overall success of the organization. I foster trust and collaboration within the team and effectively manage high-pressure situations.

#### **Sales Representative (Almanara Logistics)**

March 2023 - July 2023

- Handled incoming client calls and inquiries, providing expert advice on shipping options, including container and express shipments.
- Managed the end-to-end booking process, ensuring timely scheduling and accurate logistics arrangements.
- Processed payments and facilitated smooth financial transactions.
- Monitored and tracked shipments to ensure timely delivery and kept clients updated throughout the process.
- Conducted in-person meetings with clients to build trust and establish strong business relationships.

#### **Stock Broker (CAPITALX)**

Jan 2023 - March 2023

At CAPITALX, I excelled as a Wallet Manager/Broker, guiding clients in making informed investment decisions. I developed expertise in financial markets, advanced trading strategies, and client relationship management. Recognized as the 'Best Salesperson,' I consistently exceeded performance targets.

## Mechanical Engineer (Armak Laminasyon)

Aug 2022 - December 2022

At Armak Laminasyon, I served as a Mechanical Engineer, where I played a key role in various aspects of machine assembly and design.

- Machine Assembly: Assembled and tested machine parts to ensure functionality and performance.
- Design and Drafting: Utilized SolidWorks and AutoCAD to create detailed technical drawings and design schematics.
- Technical Documentation: Prepared and maintained technical documentation for machine components and assembly processes.
- Multilingual Communication: Provided translation services in Arabic, English, and Turkish, facilitating clear communication across diverse teams.

## Mechanical Engineer (FORMAK LAZER)

Jan 2022 - Aug 2022

At Formak Lazer, I gained valuable experience and developed a strong foundation in mechanical engineering.

- CNC Machine Operation: Operated CNC machines to produce precision components and parts.
- Hydraulic Press Work: Utilized hydraulic press equipment for manufacturing and forming tasks.
- Technical Drawing: Created and modified technical drawings using AutoCAD, Creo, and SolidWorks.
- Laser Cutting: Managed and operated laser cutting machines for accurate and efficient material processing.
- Fundamental Engineering Skills: Acquired essential mechanical engineering skills, including design, fabrication, and problem-solving.

## Education

**Sakarya Uygulamalı Bilimler Üniversitesi Engineer's degree, Mechanical Engineering**  
2018 - 2022

## Skills

Machine Assembly, Technical Drawing, SolidWorks Design, AutoCAD Drafting, Mechanical Design, Component Testing, CNC Machine Operation, Hydraulic Press Work, Laser Cutting, Design and Drafting, Technical Documentation, Multilingual Communication, Problem Solving, Advanced Financial Analysis, Investment Portfolios, Risk Assessment, Market Trend Analysis, Strategic Investment Planning, Client Relationship Management, Financial Markets Expertise, Advanced Trading Strategies, Performance Excellence, Operational Excellence, Logistical Operations, Workflow Optimization, Export and Import Management, Strategic Initiatives Execution, High-Pressure Situations Management, Team Collaboration, Project Coordination, Client Management, Shipping and Logistics Management, Financial Transactions Processing, Multilingual Translation (Arabic, English, Turkish), Market Dynamics Understanding, Portfolio Performance Optimization, In-Person Client Meetings, Trust Building with Clients, Business Relationship Development, Sales Performance, Mechanical Engineering Skills, Fabrication Skills, Material Processing, Machine Parts Testing, Technical Schematics Creation, Technical Drawings Modification, Strategic Planning, Effective Communication, Sales Target Achievement, Leadership by Example.

## Languages

**Arabic**  
Native

**English**  
Fluent

**Turkish**  
Fluent